



To Our Valued Customers

This past month, we sent out an email about the formal order signed by President Donald Trump in March that increased tariffs on imported steel and aluminum. This legislation has impacted the steel fabrication industry, including companies like Enerquip that rely on metals to fabricate our products.

Just when things had calmed down, the temporary suspension of the tariffs until June 1st for Canada, Mexico and some European countries expired, resulting in an immediate increase in steel pricing from these countries of up to 25%. Demand spiked due to nervous manufacturers buying up stock prior to these increases. You might see material availability issues and pricing spike this month.

Since material is typically at least half of the cost of process equipment, we are encouraging our customers to make sure they budget an extra 10-15% for their equipment to cover these added costs, and to plan ahead to account for the extra lead-time. Many customers are ordering equipment earlier than originally planned, to minimize negative impacts from the tariffs. We are working closely with our suppliers to ensure an adequate stock of stainless material, at the best prices possible under these new circumstances. We will continue to communicate with our customers so that they can stay up-to-date as the situation develops.

Please reach out to your helpful Enerquip account manager or Ron Herman at ronherman@enerquip.com or 715-785-5229 with RFQ's or if you have any questions about pricing, availability or lead times.

Contact Us

How Membranes Can Cut Costs in Ice Cream, Yogurt and Cheese Production

There are ways for dairy manufacturers to reduce expenses related to sourcing ingredients, though. Additionally, some of these same techniques can lead to the creation of new products, allowing the facility to maximize revenue for each ingredient. These cost benefits can come from the use of membrane technologies.



[Click here to learn how the right membrane can help companies improve quality and reduce](#)

Enerquip Helps Design a Fountain That Flows During Freezing Temperatures

Enerquip worked with Signature Fountains to create the perfect solution to Ascend Federal Credit Union's fountain dilemma.

[Check out how Enerquip's shell and tube heat exchanger solution keeps this fountain working well all year round.](#)



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