

**WHEN
SCHEDULE
COUNTS.**

Over 40-years of designing custom
and off-the-shelf heat exchangers.

ENERQUIP
Heat Exchangers

To Our Valued Customers

On Thursday, March 8, President Donald Trump signed a formal order to increase tariffs on imported steel and aluminum. This legislation will likely impact the steel fabrication industry, including companies like Enerquip that rely on metals to fabricate our products.

We are following this news story as it happens to understand how it could affect pricing and lead times for our products. We recommend that you also stay informed so you are aware of how this legislation could impact your business.

The proposed tariffs are 25 percent for steel and 10 percent for aluminum. The policy would apply to imports from any nation, but Trump has stated that certain exceptions to the rule could be made for certain countries. The president said he plans to offer a 30-day exemption from these duties for Canada and Mexico, with the possibility of adding more time to the exemption, depending on their discussions concerning the North American Free Trade Agreement.

The tariffs would go into effect within 15 days of Trump formally signing the order.

It's impossible to know the true outcomes of the new tariffs. However, we believe it will impact pricing, availability and lead times. We will continue to communicate with our partners and stay up-to-date as the situation develops.

If you are considering ordering spare parts or new equipment, we recommend that you act sooner rather than later. Please reach out to your helpful Enerquip account manager or Ron Herman at ronherman@enerquip.com or 715-785-5229 with RFQ's or if you have any questions about pricing, availability or lead times.

Contact us

How often should you clean your shell and tube heat exchanger?

Keeping your shell and tube heat exchanger contaminant-free is critical to creating a high-quality final product. Equipment operators must strike a balance between regular cleaning times and fouling accumulation to ensure your shut-down day has as low of an impact on your business as possible.

[Click here to learn the factors you should take into consideration when planning your cleaning schedule](#)



How a pinch analysis can lead to energy cost savings

Did you know? Investing in the pinch analysis can help your company see a 15% to 40% decrease in energy costs, a 5% to 10% decrease in capital costs for new designs and more.

[Click here to learn how to successfully conduct this analysis](#)



STAY CONNECTED:



Enerquip, LLC | 715-748-5888 | Email | Website